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## What the GDPR is...

An extension of DPA

Once a Directive, now a Regulation

Fair Information Practices

Data Protection by design

Data Protection by default

Unaffected by Brexit: Data Protection Bill announced in Queen's Speech is GDPR+



# A change of perception

Data = people

Data protection = people protection

Integrity + transparency + responsibility = good data practice



## Who is responsible?

Data Controller

**Data Processor** 

**Supervisory Authority** 



### Where to focus...

Fines?

Data Breaches?

**Basis for Processing?** 

Requalification of marketing data?

Management - DPO?

Lifecycle?

Security?



### The weakest link...

What is the biggest threat to your data security?

- Hackers
- Technology
- Your suppliers
- Your employees
- 'Experts'



## **Action stations**

#### What needs to be done...

- What data do you have
- Where do you keep it
- How long can you keep it
- What you do with it
- Who looks after it
- What permission do you have to use it



# An opportunity awaits

#### GDPR is a hefty piece of legislation

But it is your chance to really assess what data you hold; how much of it you have; how valuable it is; and where your business is strongest

#### The chance to introduce discipline

Business continuity relies on good data practice: knowing where your data is and who has access to it creates resilience and value

#### Get closer to your clients + customers - build trust

Modern marketing relies on building a community, getting to know it better and being able to move with it as it changes. Only good data hygiene and great data practice will allow you to do this.



